

# **King George County Economic Development Authority**

## **Organizational Meeting Minutes**

**February 10, 2022, 5:00PM**

### **1. Call to Order**

Monthly meeting of the King George Economic Development Authority was called to order by Beckey Gallamore, Chairman.

Members present: Sandra Wimberley, Delaine Richards, Ian Fox, and Rick Pabst

Members absent: Richard Parker, Guy Booth

Also present: Nick Minor, Director of Economic Development & Tourism, Kim Wilson, Economic Development Specialist and Roan Grapes, Administrative Assistant

### **2. Public Comment**

There was no public comment.

### **3. Approval of Minutes for January 2022 meeting**

Motion made by Rick Pabst, second by Ian Fox to approve minutes for January 2022.

Motion carried 5 ayes, 0 nays.

### **4. Reports of Members**

Beckey Gallamore – No report.

Rick Pabst – No report.

Guy Booth – No report.

Ian Fox – No report.

Delaine Richards – No report.

### **5. Discussion Items:**

#### **a. Website Development Proposal**

Proposals from Rambletype and Flair Communication were reviewed briefly. With questions about total control vs some control. Member consensus is for 2 members to form committee for in person presentations from each company and report back at the next meeting.

#### **b. Business Appreciation Reception.**

Reception will be held at Backporch Vineyard, 3 dates discussed. May 12<sup>th</sup> selected by member consensus.

#### **c. Quarterly Networking Event**

Will be March 2 from 5-6:30pm. Light refreshments and 1 glass of wine on the EDA. Kelsey Whitman will be the speaker. She is from University of Mary Washington Small Business Development Center. Topic will be “Communicating Your True Value”. Discussion around the date.

Also, Economic Development and EDA have been asked to be a sponsor of event “Eagle Innovation”. It is a one-day event for Mary Washington business students to pitch business idea with 3 winners awarded \$3500.00 in seed funds. There are different levels of sponsorship available. No decision needed today. Tabled to next month.

#### **d. Bay Consortium Workforce Development Funding**

Follow up conversation. Career Works here weekly, discussion regarding funding in the amount of \$6,709.00. Are services being used? EDA would like to know more about numbers of people.

Decision: Table until next meeting.

### **6. Director’s Report**

Nick Minor, Director, reviewed King George Economic Development Projects from January and February board reports.

Projects for EDA attention:

Germanna and DOLI and Virginia Career Works discussion of expansion of apprenticeship programs in King George with focus on trades and hybrid training out of the Smoot Library.

RIFA- Asking for second reading with City of Fredericksburg, joint funding for industrial projects.

RIOT – pursue using USDA RISE grant to develop Smart Ag center or greenhouse testbed for Agritech entrepreneurs. Putting together a concept paper to submit to USDA in a joint effort with RIOT. May be some matching funding needed. Land would be county owned. Discussion among the members.

Microloan update – not waiting on bank. Will bring in-house. Will contact REDCO. Will find out what the model is and will check with City of Fredericksburg regarding their program.

### **7. Adjourn**

Motion to adjourn made by Rick Pabst

Seconded by Delaine Richards

Motion carried 5 ayes, 0 nays.

Meeting adjourned by chairman.

Minutes submitted by: Roan Grapes, Administrative Assistant

Date approved: 3-10-2022