

New Business:

Coordination of Next Business Visitation Team Visit

Mr. David informed the EDA that Mrs. O'Quinn is attempting to schedule the next Business Visitation Team visit with a new business "Every Dollar Counts" located in the First Lady's Quarters shopping center. He also reported on positive feedback regarding this program offered by Mr. Cedell Brooks at a recent Board of Supervisors' meeting., Mr. Brooks participated in the recent business visit to North Carolina Furniture as the Shiloh District representative on the Board of Supervisors.

Mr. David provided the EDA with a listing of all new businesses that have applied for a business license in the County in 2007 along with a "Business License Information Sheet" which shows the codes used for various businesses to assist the EDA in determining what types of business have applied for such licenses. The EDA did inquire as to what constitutes a "new business" since some of the names listed are in fact businesses already established in the County. A clarification on this determination will be requested from the Commissioner's office and provided at the October EDA meeting.

Further Discussion of Executive Pulse Software Program

The consensus of the EDA was to table discussion on this item until the October meeting when Mrs.O'Quinn will be in attendance.

WEB LOGIC – Local Economic Impact Analysis

Mr. David presented information regarding WebLOCI, a web-based version of a nationally recognized local government fiscal and economic impact tool that is designed to provide insight into fiscal and economic impacts of new or expanding businesses. After some discussion regarding this program, Mr. David stated that staff would contact Georgia Tech and attempt to secure a demonstration DVD to present to the EDA at a later meeting. Additional information will be provided at the October meeting.

New Business Welcome Packet

Mrs. O'Quinn contacted Stafford County to provide a copy of the Welcome Packet that is provided to new businesses. That packet was circulated among the EDA members for their review. Mrs. O'Quinn will discuss with the EDA members the possibility of developing this type of packet for new King George businesses as well as a welcome letter to all new businesses.

County Website Status Report

Mrs. O'Quinn is continuing to meet with the consultants regarding the redesign of the County's website and hopes to present information to the Board of Supervisors some time in October. The EDA will be working on its own page contained in that website and will discuss types of information to be included.

Information Items:

The EDA financial reports were not included in the package as the Finance Department is in the process of closing out the fiscal year and the financial records of the County and the EDA are currently being reviewed by the auditors.

Closed Session:

On a motion by Mr. Terry Moore, seconded by Ms. Churchill, and carried unanimously, each member voting as follows: Mr. Glen Moore Aye; Mr. Terry Moore Aye; Mr. Ballenger Aye; Ms. Churchill Aye; Ms. Philbrick Aye; and Mr. Zilic Aye, the King George County Economic Development Authority went into closed session pursuant to State Code Section 2.2-3711(A)3 for discussion and consideration of the acquisition of real property for a public purpose where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the public body relative to property in the King George Industrial Park; and State Code Section 2.2-3711(A)5 for discussion concerning a prospective business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding facilities in the community and invited the County Administrator.

On a motion by Mr. Terry Moore, seconded by Ms. Churchill, and carried unanimously, each member voting as follows: Mr. Glen Moore Aye; Mr. Terry Moore Aye; Mr. Ballenger Aye; Ms. Churchill Aye; Ms. Philbrick Aye; and Mr. Zilic Aye, the King George County Economic Development Authority returned to public session and certified that only public business matters lawfully exempt from open meeting requirements by Virginia law, and only such public business matters as were identified in the motion convening the closed session were heard, discussed or considered.

There being no further business to come before the EDA, the Chairman adjourned the meeting.